

**Non-Peak Hour Incentive Program:
For Passenger flights only
(Valid from 2007)**

Incentive Calculation:

Airlines, which start new route with scheduled passenger flights operating at MIA during the non-peak hours, can be entitled to apply for “Non-Peak Hour Incentive Program” which offers airlines:

- **50% landing discount for the first year of operation**

Conditions:

- Airlines operating any new route that plans to enjoy the non-peak hours incentive program should apply in written form to CAM for approval with supported flight schedule plan and type of operation to be introduced.
- New routes are scheduled routes not operated by any airlines since January of previous year.
- The non-peak hours for aircraft’s scheduled commercial operation (**from landing period**) in MIA are defined* as the periods below:
 1. **07:00 – 09:30**
 2. **14:00 – 15:30**
 3. **21:00 – 23:00**
- Airlines should have at least 2 flights a week and operates for a period of one year or longer for a particular route.
- The each turnaround time will be maximum in one and half hour. Otherwise, the airlines can not enjoy this incentive.
- Airlines should not stop the service of this applied route for more than 2 weeks within a period of six months or cancel in the year more than 20% of its scheduled/planned flights.
- The airlines applying to non-peak hour incentive may also apply for the new route incentive policy based on passenger fee at the same time.
- The Incentives period last for one year and will be calculated after the end of the first year of operation

- After one-year operation, the landing charges will back to the normal rate; only the passenger tax incentive, if applicable, can prevail for the second year.
- Incentive will be given by credit note with respective value, issued to airlines fulfilling the conditions at the end of one year of operation as below:
 - Any disputes in relation with the number of landings will be decided by CAM according with the airport official traffic records, after investigation of eventual differences claimed by the airline.
 - CAM reserves the right to refuse the incentives to new routes operating at non-peak hours according with the following principles:
 - The new route being irrelevant to improve MIA destinations offer;
 - The new route having been operated before by the same airline and abandoned.
 - The new route being a temporary operation without the airline's commitment to make it a regular and sustained route.
 - The airlines change the scheduled time of landing out of the scope of non-peak hours as agreed or cannot achieve the on-time performance.

*CAM reserves the right to redefine and shorten the non-peak hours, with the specific particular reasons duly justified according with the MIA traffic, CAM's perspective of MIA and Macau aviation development's well being.

Macau International Airport Non-Peak Hour Incentive Application

(Please attach any additional information relevant to evaluate this application)

Operator Name					
Billing Address					
Route(s) Name(s)					
Destination(s), ICAO airport code(s) and name(s)					
Stops en-route, ICAO airport code(s) and name(s)					
Start-up date(s)					
Aircraft Type					
Aircraft Capacity					
Frequency of Operation (per route/ per week)					
Traffic per year (fill as appropriate)	2007	2008
Planned number of landings					
Planned number of passengers					
Planned volume of Cargo (Ton)					
Scheduled Timings for ____ (year) flights*	ETA MFM		ETD MFM		
Monday					
Tuesday					
Wednesday					
Thursday					
Friday					
Saturday					
Sunday					

*Any changes of times to be notified to Macau Airport

Date of Application: ____ / ____ / 200__

Duly Authorized Applicant Representative

Name: _____

Title: _____

Please address the application to:
 Chairman of the Board of Directors & Executive Committee of
 CAM-Macau International Airport Company, Ltd.
 Tel : 853-5988888 Fax : 853-28785465
 Website : www.macau-airport.com